

1 an early resolution of the case. All conference discussions will be
2 informal, off the record, privileged, and confidential. Counsel for any
3 non-English speaking party is responsible for arranging for the
4 appearance of an interpreter at the conference.

5 2. **Personal Appearance of Parties Required:** All parties,
6 adjusters for insured defendants, and other representatives of a party
7 having full and complete authority to enter into a binding settlement,
8 and the principal attorneys responsible for the litigation, must be
9 present **in person** and legally and factually prepared to discuss
10 settlement of the case. Counsel appearing without their clients
11 (whether or not counsel has been given settlement authority) will be
12 cause for immediate imposition of sanctions and may also result in the
13 immediate termination of the conference.

14 Unless there are extraordinary circumstances, persons required to
15 attend the conference pursuant to this Order shall not be excused from
16 personal attendance. **Requests for excuse from attendance for**
17 **extraordinary circumstances shall be made in writing at least seventy-**
18 **two (72) hours prior to the conference.** Failure to appear at the ENE
19 conference will be grounds for sanctions.

20 3. **Full Settlement Authority Required:** In addition to counsel
21 who will try the case, a party or party representative with full
22 settlement authority¹ must be present for the conference. In the case
23

24 ¹ "Full settlement authority" means that the individuals at the settlement
25 conference must be authorized to explore settlement options fully and to agree at that
26 time to any settlement terms acceptable to the parties. Heileman Brewing Co. v. Joseph
27 Oat Corp., 871 F.2d 648, 653 (7th Cir. 1989). The person needs to have "unfettered
28 discretion and authority" to change the settlement position of a party. Pitman v.
Brinker Int'l, Inc., 216 F.R.D. 481, 485-86 (D. Ariz. 2003). The purpose of requiring
a person with unlimited settlement authority to attend the conference contemplates that

1 of a corporate entity, an authorized representative of the corporation
2 who is not retained outside counsel must be present and must have
3 discretionary authority to commit the company to pay an amount up to the
4 amount of the Plaintiff's prayer (excluding punitive damages prayers).
5 The purpose of this requirement is to have representatives present who
6 can settle the case during the course of the conference without
7 consulting a superior. Counsel for a government entity may be excused
8 from this requirement so long as the government attorney who attends the
9 ENE conference (1) has primary responsibility for handling the case, and
10 (2) may negotiate settlement offers which the attorney is willing to
11 recommend to the government official having ultimate settlement
12 authority.

13 4. **Confidential ENE Statements Required:** No later than five (5)
14 court days prior to the ENE, the parties shall submit confidential
15 statements no more than five (5) pages in length directly to the
16 chambers of the Honorable Barbara L. Major. **These confidential**
17 **statements shall not be filed or served on opposing counsel.** Each
18 party's confidential statement must include the following:

19 a. A brief description of the case, the claims and/or
20 counterclaims asserted, and the applicable defenses or position
21 regarding the asserted claims;

22 b. A specific and current demand or offer for settlement
23 addressing all relief or remedies sought. If a specific demand or offer
24 for settlement cannot be made at the time the brief is submitted, then
25 the reasons therefore must be stated along with a statement as to when
26 _____

27 the person's view of the case may be altered during the face to face conference. Id.
28 at 486. A limited or a sum certain of authority is not adequate. See Nick v. Morgan's
Foods, Inc., 270 F.3d 590, 595-97 (8th Cir. 2001).

1 the party will be in a position to state a demand or make an offer; and

2 c. A brief description of any previous settlement
3 negotiations, mediation sessions, or mediation efforts.

4 General statements that a party will "negotiate in good faith" is
5 not a specific demand or offer contemplated by this Order. It is
6 assumed that all parties will negotiate in good faith.

7 **5. New Parties Must be Notified by Plaintiff's Counsel:**
8 Plaintiff's counsel shall give notice of the ENE to parties responding
9 to the complaint after the date of this notice.

10 **6. Requests to Continue an ENE Conference:** Local Rule 16.1(c)
11 requires that an ENE take place within forty-five (45) days of the
12 filing of the first answer. Requests to continue ENEs are rarely
13 granted. However, the Court will consider formal, written, *ex parte*
14 requests to continue an ENE conference when extraordinary circumstances
15 exist that make a continuance appropriate. In and of itself, having to
16 travel a long distance to appear in person is not "extraordinary."
17 **Absent extraordinary circumstances, requests for continuances will not**
18 **be considered unless submitted in writing no less than seven (7) days**
19 **prior to the scheduled conference.**

20 Questions regarding this case or the mandatory guidelines set forth
21 herein may be directed to the Magistrate Judge's law clerk at (619) 557-
22 7372.

23 DATED: April 25, 2007

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25 BARBARA L. MAJOR
26 United States Magistrate Judge
27
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1 COPY TO:

2 HONORABLE NAPOLEON A. JONES, JR.
3 U.S. DISTRICT JUDGE

4 ALL COUNSEL
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NOTICE OF RIGHT TO CONSENT TO TRIAL
BEFORE A UNITED STATES MAGISTRATE JUDGE

In accordance with the provisions of 28 U.S.C. § 636(c), you are hereby notified that a U.S. Magistrate Judge of this district may, upon the consent of all parties, on Form 1A available in the Clerk's Office, conduct any or all proceedings, including a jury or non-jury trial, and order the entry of a final judgment. Counsel for the plaintiff shall be responsible for obtaining the consent of all parties, should they desire to consent.

You should be aware that your decision to consent or not to consent is entirely voluntary and should be communicated solely to the Clerk of Court. Only if all parties consent will the Judge or Magistrate Judge to whom the case has been assigned be informed of your decision.

Judgements of U.S. Magistrate Judges are appealable to the U.S. Court of Appeals in accordance with this statute and the Federal Rules of Appellate Procedure.